

CASE STUDY

Interim Legal Talent



THE CLIENT

Commercial
lending and
servicing
organization

Industry

Financial Services

Location

Los Angeles, CA

The Challenge

The onset of COVID-19 in the United States, which has resulted in an unprecedented unemployment rate in U.S., led to the federal government issuing stimulus checks to American families and businesses to help manage the economic struggles associated with the pandemic outbreak. Our client saw a massive influx of small business loan applications due to the government funding. They did not have the legal staff required to handle the substantial increase in due diligence and processing. They had an immediate need for a minimum of 30 remote paralegals and attorneys to assist with loan document review.

The Solution

The client knew Major, Lindsey & Africa as a leader in legal talent management and reached out to one of our New York recruiters. She immediately put the client in touch with our Los Angeles Interim Legal Talent team. The team walked the client through our process and approach. The client was impressed by our expertise in projects of this size, our national and global network, and our ability to fill roles expeditiously—selecting Interim Legal Talent over three other firms.

With the remote nature of the work, Interim Legal Talent reached out to its national network of attorneys and paralegals to identify who could take on the short-term contract role and start the next day. Within 48 hours, Interim Legal Talent screened, interviewed and onboarded 30 qualified and remote professionals to assist with the loan document review.

The Results

Thanks to the support and expertise of Interim Legal Talent, the client was able to address their loan due diligence and processing needs and meet government timeline requests. The 30 remote legal professionals continue to support the client and will do so until the volume of loans subside. The client has expressed continued interest in working with Major, Lindsey & Africa on future needs as they arise.

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